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EBF & Associates

- Founded in 1988
- 36 employees
- Investors comprised of leading endowments, foundations and pension plans
- \$2 billion capital under management
- Wide variety of investments
 - Natural gas distribution
 - Wind energy



Project History (1987-2010)

- Received 9,500,000 tons of MSW
- Produced 6,850,000 tons of RDF
- Powered 55,000 homes annually
- Recovered 315,000 tons recyclables
- Avoided landfill of 7,600,000 tons



Daily Operations

MSW Deliveries

300-2000 TPD depending on the day of the week and time of year

Haulers

- ~90 MSW hauling companies deliver between 1 ton to 60,000 tons per year
- Between 30 to 200 hauler trucks each day

Production

Processing MSW 24 hours a day, 5 days a week, 12 hours on Sat/Sun, 358 days per year

RDF Shipments

- Ship RDF 24 hours a day, 6 days a week
- Xcel storage barns have a capacity of two days' burn (2000 tons aggregate), but optimal level is 800 tons for each barn



Employment Impact

65 RRT employees

- Bargaining Unit (IBEW 23) --- 45 employees
 Supervisory/Administration --- 20 employees

Indirect Work Force

- □ Xcel
- Transportation
- Outside Maintenance Vendors
- Construction
- □ Truck/Trailer Repair
- Janitorial



Recent Developments

- Sale of Elk River facility to GRE
- Kim Erickson/Marty Gagliardi
- Proposed amendment to definition of "renewable energy"
- Xcel alternative fuel sources



Challenges Ahead

Pricing competition with landfills Haulers with landfills desire to internalize WM, Allied, Veolia Landfill tip fees artificially low WM contracts at Elk River HERC Reduced MSW deliveries □ 2003-7 = 431,000 tons/year 2008 = 409,000 tons 2009 = 391,000 tons

□ 2010 = 370,000 tons (projected)



Challenges Ahead (cont.)

- Contract Extensions
 - Ramsey/Washington, Xcel, Haulers, Union
 - Capital Expenditures
 - New Technology
 - Xcel
- Green Energy Policies